



FOCUS ON MEDICAL TECHNOLOGY MANUFACTURING

YOUR ADVANTAGE IN AN INDUSTRIAL WORLD



LET'S TALK ABOUT YOUR BUSINESS

The medical technology market segment continues to grow annually at a significant rate, creating a rise in industry-driven competition. The industry is calling for smaller and lighter products with tighter tolerances in geometrics, requiring ever greater precision technology. In an effort to streamline their operations, manufacturers continue to increase the outsourcing of component production and their dependency on key suppliers.

Castrol is focused on the medical technology industry, creating a unique fluid, lubricant and service offer that delivers real solutions throughout your manufacturing processes.

You can depend on Castrol.

TARGET 1: TO DELIVER A COMPLETE, INNOVATIVE AND COMPATIBLE PRODUCT RANGE THAT ENHANCES PRODUCTIVITY AND REDUCES RISK

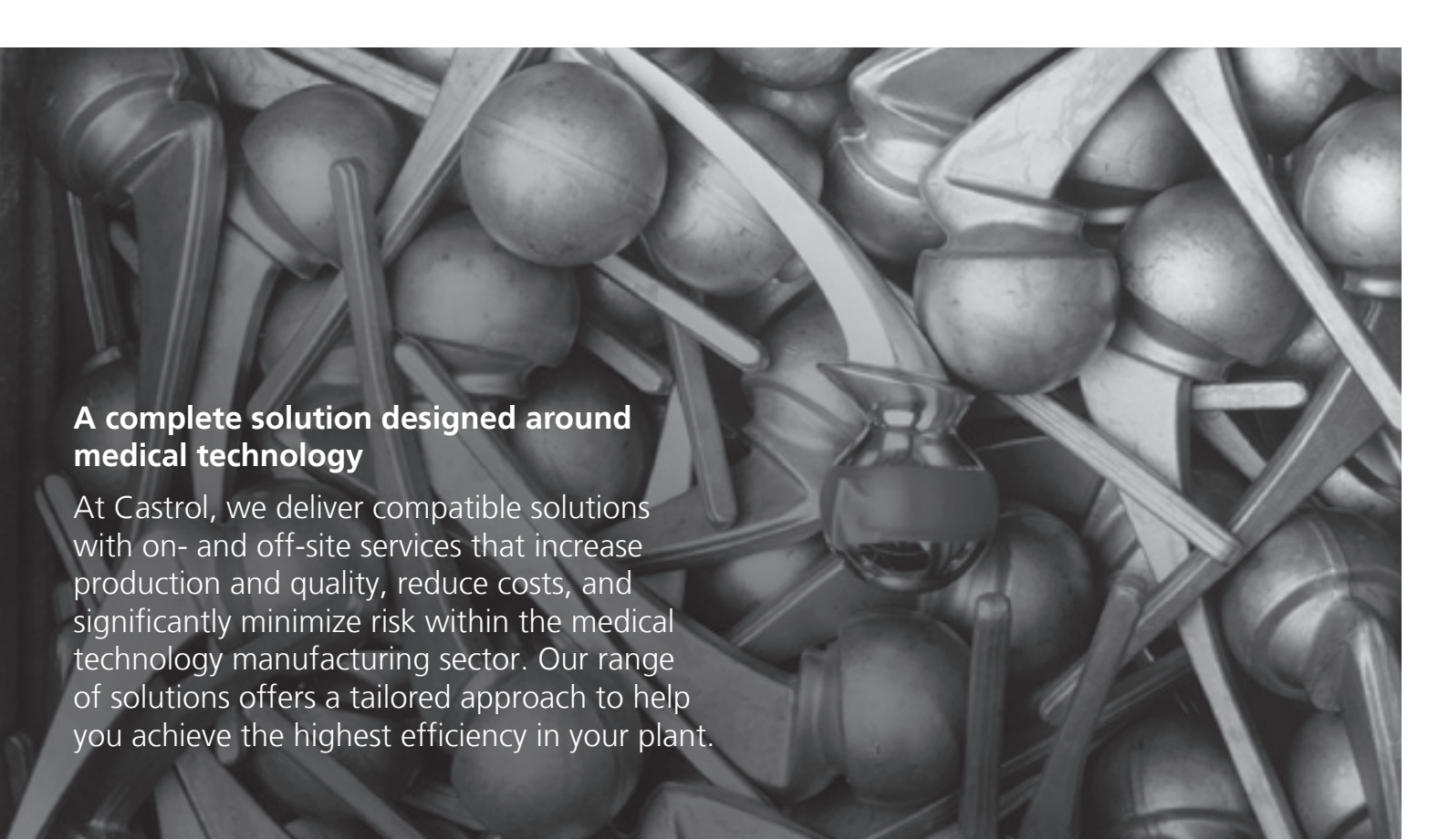
- We offer product availability and compatibility across all product families.
- We deliver OEM approvals across our metalworking fluid and lubricant product ranges.
- We deliver recommendations by leading Machine Tool Manufacturers (MTMs).
- We provide access to bovine-free products, plus options to help you meet your regulatory and cleanliness specifications.
- We provide documented cost savings, demonstrating our ability to add value to your entire operations.

TARGET 2: TO PROVIDE TECHNICAL SUPPORT TO SOLVE PROBLEMS AND OPTIMIZE PRODUCTIVITY

- Industry leading technical resources, available both on- and off-site, will be applied to solve problems quickly and prevent future ones.
- We will provide access to Castrol's Machining Test Center, allowing you to test performance improvements prior to implementation in your plant.
- On-site training programs will expand your employees' skills so they can be applied to your operations and add greater value to your production environment.

TARGET 3: TO ENSURE RELIABLE PRODUCT SUPPLY FROM LOCAL DISTRIBUTORS

- Our network of Distributors will ensure access to the comprehensive range of Castrol products and provide reliable delivery to meet your production requirements.
- Our Distributors are fully trained in the application of metalworking fluids and lubricants and can help you select the right product for your application.
- Through our Distributors, you can access complementary products that you need for your operations.



A complete solution designed around medical technology

At Castrol, we deliver compatible solutions with on- and off-site services that increase production and quality, reduce costs, and significantly minimize risk within the medical technology manufacturing sector. Our range of solutions offers a tailored approach to help you achieve the highest efficiency in your plant.

A RANGE OF CHOICES

Castrol ProductSolutions

Delivering the best combination of metalworking fluids, lubricants, corrosion preventives and cleaners, with the right level of service and support.

Castrol TechService

Our full Castrol ProductSolutions, plus a range of advanced technical services including application support, performance surveys, laboratory analysis, system equipment, filtration programs and process troubleshooting.

SERVICES

Cost Savings Documentation

Performance documentation throughout implementation of improvements ensures you receive maximum benefit.

Analytical Services

A comprehensive collection of on- and off-site analytical programs optimize process performance and provide data in support of problem solving and compatibility testing.

Process Validation Support

Expert engineering and analytical resources provide support in all stages of your process improvement projects, from conception to validation.

Machining Test Center

Castrol's machining centers simulate your processes and objectively evaluate your tooling and fluid alternatives without interfering with your production schedules.

Training Programs

Training modules enhance employee skills and promote optimum operational effectiveness.

PRODUCTS

Cutting and Grinding Fluids

From bio-stable soluble oil technology to clean running synthetics – and everything in between – Castrol's best-in-class, globally available products provide the performance, surface finish quality and operator acceptance you need.

Neat Oils

No matter what level of performance is required of your neat cutting oil, Castrol has one with the right physical and chemical properties to meet your production, operational, compatibility and cleanability needs.

Cleaners

Whether employing spray, immersion, ultrasonic, vibratory or any combination of these cleaning processes, Castrol has the cleaner best suited to remove the toughest of contaminants from your parts.

Industrial Lubricants and Greases

Castrol's range of world-class industrial lubricants and greases will help you attain optimum performance and protect your machine tools. Offering exceptional wear, corrosion and high temperature protection, and resistance to water and water washout, we can meet all your performance needs.

ENVIRONMENTAL STATEMENT

Castrol offers **Eco-Friendly** options in all product categories, allowing you to reduce mist, Volatile Organic Compound (VOC) emissions and waste, all while improving operator acceptance. Employing our common compatible chemistry platform provides you with the ultimate environmental and economical advantage.

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